

# Managerial Skills



## **Training Topics:**

#### The Mindset of a Leader:

- Dealing with former peers
- The characteristics of an effective leader
- The responsibilities of a manager
- 'Thinking like a manager'

#### Managing Up and Managing Down:

- Managing team members
- Managing managers

#### **Coaching and Development:**

- The importance of coaching and feedback
- · Phases of Coaching
  - o Preparation
  - o Engagement
  - Constructive Feedback
  - Action plans for improvement
  - Follow Up

#### **Training Hours:**

The duration of the training program will be 3 to 6 hours based on the needs of each client.

#### **Training Methodology**

### Our delivery methodology will include:

- Role Play Simulations
  - Based on real-life scenarios participants face
  - Role play scenarios will be simulated based on the challenges that the participants face on a regular basis
  - All participants will be involved
  - Feedback from the facilitator as well as peers will be used as learning tools



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- Interactive Polls
- o Instructor Led Training / Group Coaching
- o Breakout Rooms
- Group Discussions