

# **IMM Training Solutions**

Conducting Effective Meetings Training



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# **Training Topics:**

# Planning & Preparation for a meeting

- o Attendees List
- Agenda Points

# During the Meeting

- o Opening and setting the objective
- o Protocols
- Keeping on track
- o Decisions and actions
- o Participation, commitment and involvement

### Anchoring the Meeting – Chairing Skills

- Setting the tone
- o Guiding discussions
- Facilitating decision making
- o Effective Communication in meetings
- o Dealing with difference of opinions
- Handling questions
- Assigning meeting roles and responsibilities

### Effective Minute Taking

- o Tips for Summarizing
- o Recording decisions and action points

# Closing & Follow Up

# Conference Call Etiquette:

- Introductions
- Interacting without interrupting



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- Handling mobile phones
- o Using the 'mute' function
- o Passing the 'mic' to colleagues
- o Facilitating discussions

# Handling Critical Conversations:

- o Handling challenging situations in team meetings and one on one conversations
- o Having coaching conversations with virtual team members
- o Building a 'connect' with virtual team members
- Handling situations 'assertively'

#### Simulations:

- A simulation of a virtual team meeting will be conducted where one of the participants will be invited to chair the meeting based on a real-time meeting situation
- A simulation of a virtual coaching conversation will be conducted based on realtime challenging situations that the participants encounter

#### Team-think:

 Participants will be encouraged to share challenges that they encounter in conducting team or one-on-one meetings that will be discussed during the session

# **Training Hours:**

The duration of the training program will be 8 hours

# **Training Methodology:**

- · PowerPoint Presentation
- Business Cases
- Role Plays
- Movie Clips



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# **Resources Required:**

- MMM Training Solutions will conduct the training
- Maximum number of participants to a session will be 15
- The training will be conducted at a venue organized by your organisation
- LCD projector and audio speakers will be provided by your organisation